

**New York State Bar Association  
International Section  
Seasonal Meeting  
Montreal, Canada  
October 23-26, 2018**

*Plenary Four—General Counsel Round Table  
Friday, October 26, 2018  
12:50 – 2:30 pm  
Supporting Materials*

- Altman Weil’s 2017 Chief Legal Officer Survey (excerpts, “Summary & Analysis,” “Law Department Budget Trends,” “Outside Counsel Spend/Rates/Management Tactics,” “Inside/Outside Relationship”)
- Canadian Lawyer’s 2017 Annual Corporate Counsel Survey
- ACC Docket, “A Perspective of Value: Forging New Connections Between Law Departments and Law Firms,” by Daniel Desjardins, Bombardier, Inc., May 2016
- ACC Docket, “Lawyers on the Front Lines: Identifying Risk and Managing Internal Investigations,” by Amber Lee Williams, Matthew Singer and Lorraine Campos, December 2017
- LexisNexis UK Bellwether Report 2018: The Culture Clash—Solicitor Confidence vs Client Power (excerpt “A Client-Driven Marketplace”)